# Sampling Theory and Methods

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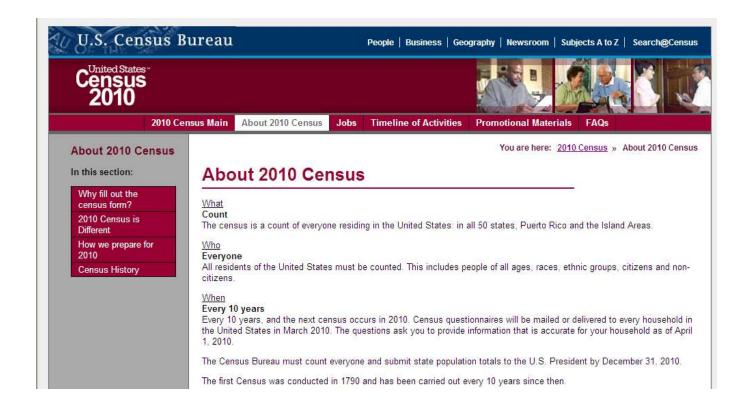
#### Learning Objectives

- Explain the role of sampling in the research process
- Distinguish between probability and nonprobability sampling
- Understand the factors to consider when determining sample size
- Understand the steps in developing a sampling plan

#### Sampling

Sampling is the process
of selecting a small number of elements
from a larger defined target group
of elements such that
the information gathered
from the small group will allow judgments
to be made about the larger groups

#### Census



#### **Basics of Sampling Theory**

Population Element Defined target population Sampling unit Sampling frame

#### Sampling Error

Sampling error is any type of bias that is attributable to mistakes in either drawing a sample or determining the sample size

### Developing a Sampling Plan

- Define the Population of Interest
- Identify a Sampling Frame (if possible)
- Select a Sampling Method
- 4. Determine Sample Size
- 5. Execute the Sampling Plan

### Defining Population of Interest

- Population of interest is entirely dependent on Management Problem, Research Problems, and Research Design.
- Some Bases for Defining Population:
  - Geographic Area
  - Demographics
  - Usage/Lifestyle
  - Awareness

### Sampling Frame

- A list of population elements (people, companies, houses, cities, etc.) from which units to be sampled can be selected.
- Difficult to get an accurate list.
- Sample frame error occurs when certain elements of the population are accidentally omitted or not included on the list.
- See Survey Sampling International for some good examples

http://www.surveysampling.com/

### Sampling Methods

Probability sampling

Nonprobability sampling

#### Types of Sampling Methods

#### **Probability**

- Simple random sampling
- Systematic random sampling
- Stratified random sampling
- Cluster sampling

#### Nonprobability

- Convenience sampling
- Judgment sampling
- Quota sampling
- Snowball sampling

#### Simple Random Sampling

Simple random sampling is a method of probability sampling in which every unit has an equal nonzero chance of being selected

#### Systematic Random Sampling

Systematic random sampling is a method of probability sampling in which the defined target population is ordered and the sample is selected according to position using a skip interval

## Steps in Drawing a Systematic Random Sample

- 1: Obtain a list of units that contains an acceptable frame of the target population
- 2: Determine the number of units in the list and the desired sample size
- 3: Compute the skip interval
- 4: Determine a random start point
- 5: Beginning at the start point, select the units by choosing each unit that corresponds to the skip interval

#### Stratified Random Sampling

Stratified random sampling is a method of probability sampling in which the population is divided into different subgroups and samples are selected from each

## Steps in Drawing a Stratified Random Sample

- ▶ 1: Divide the target population into homogeneous subgroups or strata
- 2: Draw random samples fro each stratum
- 3: Combine the samples from each stratum into a single sample of the target population

#### Nonprobability Sampling Methods

Convenience sampling relies upon convenience and access

Judgment sampling relies upon belief that participants fit characteristics

Quota sampling emphasizes representation of specific characteristics

Snowball sampling relies upon respondent referrals of others with like characteristics

#### Factors to Consider in Sample Design

Research objectives

Degree of accuracy

Resources

Time frame

Knowledge of target population

Research scope

Statistical analysis needs

#### Determining Sample Size

- How many completed questionnaires do we need to have a representative sample?
- Generally the larger the better, but that takes more time and money.
- Answer depends on:
  - How different or dispersed the population is.
  - Desired level of confidence.
  - Desired degree of accuracy.

## Common Methods for Determining Sample Size

- Common Methods:
  - Budget/time available
  - Executive decision
  - Statistical methods
  - Historical data/guidelines
    - See Table

#### Factors Affecting Sample Size for Probability Designs

- Variability of the population characteristic under investigation
- Level of confidence desired in the estimate
- Degree of precision desired in estimating the population characteristic

## Probability Sampling and Sample Sizes

When estimating a population mean

$$n = (Z^2_{B,CL})(\sigma^2/e^2)$$

When estimates of a population proportion are of concern

$$n = (Z_{B,CL}^2)([P \times Q]/e^2)$$

For a simple sample size calculator, click here:

http://www.surveysystem.com/sscalc.htm